



**Press Release
November 2002**

PANORAMA goes Germany and Austria !

As part of the continued success and expansion into the Worldwide SCADA markets, EUROP SUPERVISION is delighted to announce that as of the 1st October 2002, the distribution of PANORAMA softwares products in the key European markets of Germany and Austria will be handled by a dedicated distributor company - Dr HÜFFMANN GmbH, based near Hanover in Germany.

Dr Peter Hüffmann, formerly with CT Datentechnik, an International PANORAMA Product partner company, has many years experience of working on PANORAMA product range and in the SCADA industry in general. Along with his highly knowledgeable team, they will be working closely to help expand the existing client base by providing a dedicated, high quality service for PANORAMA directly in these key European markets.

EUROP SUPERVISION see this major development as a **significant commitment to you**, European Clients, which will bring about closer links and will enable us to continue to improve the levels of service and support.

About Europ Supervision

EUROP SUPERVISION, the sales and support organisation, and Codra, the product development organisation, have merged to form a single organisation with a turnover of 8 million Euros and with a capital of 3 million Euros. The organisation is the number one producer of SCADA product in France and also one of the market leaders within Europe. Panorama has been developed since 1987 by SCADA specialists. It allows technicians, control engineers and process engineers to develop and run their own Windows based applications. Panorama comes complete with all features including networking, communications, scripting, recipe and mathematics modules which enable the most flexible working environments possible to be easily generated for process operators.

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